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Sentences For Network Marketing

Start your network marketing prospecting and presentations

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prospects pre-judge you, so manage that judgment in your

favor. For many distributors, the hardest part of prospecting

and presenting is the first sentence. If the first sentence is

good, the prospect becomes interested and engaged.

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For many distributors, the hardest part of prospecting and presenting is the first sentence. If the first sentence is good, the prospect becomes interested and engaged. If the first sentence is bad, it is hard to recover the prospect's interest and confidence. Do new distributors have proven first sentences when they join? Do they feel confident that their first sentence will get the prospects on their side? No.

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Aug 29, 2020 first sentences for network marketing how to quickly get prospects on your side Posted By Leo TolstoyLibrary TEXT ID 679e0084 Online PDF Ebook Epub Library plenty of hiring managers at small and mid sized companies do read them myself included a cover letter highlights the reasons you are the best person for the job and how you

Attract more prospects and give more presentations with great first sentences that work.

Prospects make shallow, instant judgments. We want prospects to judge in our favor. Is our first sentence good enough? Our first sentence choices will interest and engage our prospects ... or turn off their confidence in us. Do our new distributors have proven first sentences that work? Do we?

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Are we creating new first sentences with trained formulas? What happens when our distributors don't have effective an first sentence? They stop talking to prospects. Game over. Our prospects guard their time. They give us a chance for about ... a sentence. Then, they decide to proceed with our conversation or not. Let's wow our prospects in our first few seconds. Discover many types of successful, fun first sentences in this book that get positive reactions from our prospects. We can't start with a second sentence, so our first sentence better be good. Order your copy now!

How to Keep the Dream Alive! Network marketing is one of the fastest-growing career opportunities in the United States. Millions of people just like you have abandoned dead-end jobs for the chance to achieve the dream of growing their own businesses. What many of them find, however, is that the first year in network marketing is often the most challenging—and, for some, the most discouraging. Here, Mark Yarnell and Rene Reid Yarnell, two of the industry's most respected and successful professionals, offer you strategies on how to overcome those first-year obstacles and position yourself for lifelong success. The Yarnells provide you with a wealth of savvy advice on everything you need to know to succeed in network marketing, such as proven systems for recruiting, training, growing and supporting your downline, and much more. In an easy, step-by-step approach, you will learn how to:

- Deal with rejection
- Recruit and train
- Avoid overmanaging your downline
- Remain focused
- Stay enthusiastic
- Avoid unrealistic expectations
- Conduct those in-home meetings
- Ease out of another profession

You owe it to yourself to read this inspiring book! "This will be the Bible of Network Marketing." □ Doug Wead, former special assistant to the president, the Bush Administration

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Want to get your MLM and network marketing prospects to beg you for a presentation by using Ice Breakers? You can turn any warm or cold prospect into a hot prospect, wanting to know all about your business. How? By learning how to effectively introduce your business into a social conversation with an easy, rejection-free sequence of just a few words. Prospects want what you have to offer, but they are afraid of someone selling them. However, prospects love to buy and join. So why not use socially acceptable word sequences that compel any prospect to literally beg you for a presentation? This book contains several effective formulas with many examples of each formula that you can use or modify. Once we know how the formulas work, we can create unlimited Ice Breakers on-demand to use and pass on to our downline. Your distributors will no longer be afraid of prospecting; instead, they will love prospecting. It is much more fun when we are in control. Distributors want to work hard, but just don't know what to say. Their opening random remarks ruin their chances and they suffer bad experiences. That experience trains them to avoid prospecting. But with trained words and phrases, everything changes. Quick and positive results. Prospecting is fun again. Enjoy learning how to prospect negative people, positive people, relatives, co-workers, strangers, leads, cold prospects ... anyone, by using fun Ice Breakers that even the prospects enjoy. Spend the entire week giving presentations, instead of spending the entire week looking for someone to talk to. And never again will you have to hear one of your distributors complain, "I just don't have anyone to talk to." Ice Breakers are the best way to energize your MLM and network marketing business. Order your copy now!

Paralyzed with fear? Can't get started? Never again! What if we could put our new team members into action immediately?

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How? With the exact words to say and the exact activities to do. In just a few minutes, our quick start instructions can help our new team members find the perfect prospects, close them, and avoid embarrassment and rejection. Our new team members have never done network marketing before. Let's shorten their learning curve while helping them get results in the first 24 hours. As with any profession, there are many skills to learn when we start a network marketing career. But, we don't have to learn them all right away. With just a few basic mindsets and phrases, our new team members can build a business while they learn their new profession. To start immediately, they need to learn how to: * Say the right words in the first 10 seconds. * Avoid rejection. * Never set off the dreaded salesman alarm. * Get others to point them to high-quality prospects who are ready to take action. * Get appointments immediately. * Give short answers to the biggest objections. * Talk about problems, not solutions. * Create better results with Level Six communication. * Follow up in minutes, not hours. * Address the five trigger points prospects use to make their final decision. Our new team members are at the peak of their enthusiasm now. Let's give them the fast-start skills to kick-start their business immediately.

Prospecting? Presentations? Closing? Enrolling? These are the easy steps. Now the hard work begins. Our new team members know ... nothing. They think, "What do I do first? I don't have a business plan. I only have the skills from my old profession, but not the ones I need for this new network marketing profession. Where do I start?" Here is the problem. New team members don't know what they don't know. They don't know what they should ask us. This is how they start, and yet we expect them to be successful on their own. This book shows us how we can serve our new team members

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better. We will learn how successful sponsors kickstart their team's success by building the strongest foundation possible. Here are just a few of our new team members' questions that we need to answer: - Which direction do I go first? - How long is "long-term"? - What if I feel unmotivated? - How can I handle resistance? - What if others tell me I made a bad decision? - How can you keep me on track? We will use the best teaching skills available - like analogies and stories - to develop successful mindsets in our new team members. Get ready to become an awesome sponsor.

Offers advice on dealing with rejection, recruiting others, managing one's downline, maintaining focus and enthusiasm, conducting home meetings, and easing from a profession to full-time network marketing

Worried about presenting your business opportunity to prospects? Here is the solution. The two-minute story is the ultimate presentation to network marketing prospects. When our prospects see the big picture, they make decisions immediately. No more "I need to think it over" objections. In less than two minutes, our prospects will move forward, ready to join. This presentation requires no flipcharts, videos, research reports, testimonials, PowerPoint slides or graphics. All it takes is a simple two-minute story that we customize for our prospects. Forget all those boring presentation information dumps of the past. Instead, let's talk to our prospects in the way they love. Prospects enjoy a short story. Telling stories reduces our stress since stories are easy to remember. Plus, this story is 100% about our prospects. That means we become instantly interesting to our prospects and they will listen to every word we say. Now our prospects can see and feel what our business means to them. Enjoy connecting with prospects with no rejection and no objections.

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Prospects will love how we simplify their decision to join and make it stress-free. This is so much fun that now, our entire team can't wait to talk to prospects. And for us? We will love helping prospects see what we see, so they will ask to join our business. The two-minute story is the best way to help your prospects to join. Scroll up and order your copy now!

Afraid of closing? That is an understatement. I used to talk with prospects on and on and on, afraid to close. I thought if I kept the conversation going long enough, they would eventually volunteer their "yes" decision. Of course, that never happened. So, in my lifelong quest to avoid rejection, I had to find new and effective closes that work. Here are 46 years' worth of our best closes. All of these closes are kind and comfortable for prospects, and rejection-free for us. Here are just a few of the closes you will learn and love: * The million-dollar close. * Managing the decision-making funnel. * Having prospects close themselves. * Removing risk and uncertainty. * Making objection-solving easy in seconds. * And of course, many strategies to quickly remove the "I need to think it over" objection. Old-school closing is old news. In today's world, prospects are over-exposed to marketing and are sales-resistant. Use these closes to help our prospects move forward and say "yes" to our offers. Not every close is perfect for every prospect. We want a variety of closes. Let's choose which close is best for our prospects, and most natural for us. Never be afraid of closing again. In fact, we will look forward to closing. Happy times ahead! Scroll up now and get your copy.

Do you want to be a leader? Or, do you want more leaders on your network marketing team? The strength of your network marketing business is measured in leaders - not in the number of distributors. Leaders are the long-term foundation

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of your business. Everyone says they want to have more leaders, but how? How does one find leaders? How does one create leaders? What are the things we need to teach ordinary distributors to do in order to become leaders? Successful leaders have a plan. They want to duplicate themselves as leaders. This plan doesn't happen by accident. Follow this plan. Instead of wishing and hoping for leaders, this book will give you the step-by-step activities to actually create leaders. Yes, there is a plan for building leaders and it is simple to follow. Discover how to give ordinary distributors a leadership test to determine if they are ready to enter the path of leadership. Then, learn how to start their training process with the biggest leadership lesson of all: problems. When you have an organization of leaders, network marketing gets easier. Instead of spending the day with repetitive activities with distributors, you will enjoy the free time this business offers. Spend the time to build and create leaders, and then you will have the freedom to visit the beaches of the world. This is the perfect book to lend to a new distributor who wants to build a long-term MLM business, and would like to know exactly how to build it. Creating network marketing leaders should be the focus of every business-builder. Order your copy now!

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